

NEWCASTLE AGREES NEW PARTNERSHIP WITH LOCAL FINANCIAL ADVISERS 'EFPG'

Newcastle Building Society has announced a new partnership with Gibraltar-based independent financial advisers European Financial Planning Group (EFPG). EFPG are licensed and regulated by the Gibraltar Financial Services Commission and will offer Newcastle customers a range of regulated financial advice on products including insurance, investment funds and personal pensions. This partnership is understood to be the first time a UK-based building society has teamed up with a local Gibraltar provider to offer its members independent financial advice.

A senior financial adviser with EFPG will be based in Newcastle's Gibraltar Operation and available by appointment to meet with Newcastle customers at either the Regal House or Hadfield House branches.

Jan Chapman, Manager for Newcastle's Regal House Branch, commented: "We are pleased to be one of the first building soci-

eties to agree a partnership with a local financial adviser here in Gibraltar. Independent financial advice across a range of issues, such as pension provision, is becoming increasingly important for our members in Gibraltar and for expatriates in Spain. This new partnership with EFPG therefore offers a greater range of services available to our cus-

tomers and allows them to seek advice on a larger range of issues affecting their future financial decisions."

Paul Garner, Sales Director of EFPG, commented: "We are aware of how highly Newcastle Building Society values their customers and we are delighted that they have selected EFPG as the company to take on the financial

advice role. Whilst the Newcastle Building Society do and will continue to provide mortgages and high quality savings and investment products, the involvement of EFPG will mean that their customers will be able to receive advice on life insurance, pensions and a wider range of investments. This is truly 'one-stop shopping'."



l-r: Elaine De Jesus, Newcastle Branch Manager Jan Chapman, Newcastle Branch Manager Trisha Farrell, Senior Personal Financial Advisor Paul Garner, Sales Director EFPG